



"By utilizing RedSeal's Fully Managed Services offering, we have been able to improve our overall cyber risk assessment and mitigation capabilities."

— Regional Health System

Fast-track your success with RedSeal's Professional Services Team

Today, staying ahead of network security and compliance risk is an increasingly complex challenge. Threats, best practices, regulations, and technologies are constantly evolving. Internal teams may struggle to keep up, leaving gaps in your defensive strategies that take focus away from your business and mission.

Whether your internal teams are short on staff, lacking skills, or simply overwhelmed, the RedSeal Professional Services Team stands ready to provide the operational support you need to make the most out of your investment in RedSeal technology.

The RedSeal platform is a powerful weapon in the battle against cyber risk.

We can provide as little or as much assistance as you need to fine-tune your environment, get your internal teams up to speed, and maximize value from RedSeal's many use cases.

Accelerate time to value and maximize ROI—from one-off assessments and day-long engagements to annual commitments of full-time staff.

We look forward to putting our knowledge and experience in security, compliance, and RedSeal technology to help you accomplish your goals.

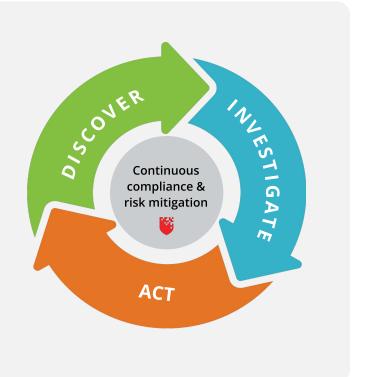
RedSeal Risk Management Methodology

Simplifying and accelerating network exposure management.

DISCOVER assets and connections; import vulnerability scans.

INVESTIGATE security and scan coverage gaps; prioritize risks.

ACT to measurably reduce and mitigate risks to keep you in compliance.



What you can expect

Initial Build Project

The Build Project will implement and operationalize the RedSeal platform in your environment so it can begin delivering business value. The project establishes a security baseline and includes clear, agreed-upon deliverables.

Managed and Fully Managed Services

Once your RedSeal platform is implemented, operationalized, and delivering value, there is much more that can be done. Your network will continue to change—and your organization will see other uses for RedSeal. To further refine and expand the business value you receive, we offer three levels of subscription-based, ongoing professional services—the Managed Subscription at a Visibility, Compliance, or Risk Management level.

Each level includes a RedSeal security engineer who will collaborate with your cybersecurity teams. You will gain network and security assessments, prioritized recommendations to mitigate risks, and ongoing support for optimization including maintenance upgrades to your RedSeal platform.

RedSeal Managed Services and Fully Managed Services give you the experienced staff you're looking for. We've got you covered:

- Dedicated RedSeal security engineer and project manager
- · Pre-defined deliverables
- Fixed price transaction
- Seemless remote access
- Onsite visits as needed; 4 hour minimum

Health Check Service

RedSeal security engineers offer health check services to review the deployment and confirm it meets your ongoing business security goals. Health checks evaluate, prioritize, and address the most significant cyber threats across your attack surface.

Professional Service Days

RedSeal offers professional services days that can be customized to your business needs. Services include:

- Deploying RedSeal
- System integration with third party tools
- Troubleshooting existing installation
- · Designing unique solutions
- Onboarding team members and ongoing training



RedSeal engineer implements the platform, makes security recommendations, delivers assessments, and establishes a security baseline.

Outcomes per Build and Managed service levels

	INITIAL INSTALL SERVICE	MANAGED SERVICES		
SERVICES	Build Project	Cyber Visibility	Cyber Compliance	Cyber Risk Management
Design and implementation	~	~	✓	✓
Network and endpoint inventory assessment	~	~	✓	✓
Secure configuration assessment	~	~	~	✓
Continuous knowledge transfer	~	~	~	✓
Project management	~	~	~	✓
Network segmentation and compliance	~		~	✓
Security change reviews			~	✓
Incident investigation				✓
Vulnerability risk prioritization	~			✓
Security posture monitoring				~
Cyber threat assessment				✓
Remote platform optimization and upgrades		~	✓	✓



RedSeal, a pioneer in cybersecurity and network exposure management, delivers proactive, actionable insights to close defensive gaps across hybrid environments. RedSeal continually discovers all resources, connections, and exposures, creating a single, comprehensive model—a network digital twin. This enables unparalleled analysis and simplified protection of the entire cyber terrain. Trusted by hundreds of Fortune 1000 companies and more than 75 government agencies, including five branches of the U.S. military, RedSeal improves operational efficiency, boosts staff productivity, and reduces business risk. Visit www.redseal.net to learn more.

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